

## Pricing Policy

Offer and Acceptance: Whether using our online pricing system or requesting a "Special Quote" provided by Cabot Components Corporation ("CCC") the buyer is choosing the objects of a potential contract. Consequently, when a buyer completes the steps necessary to submit an order, including the offer of full or partial payment for the proposed contract for product(s), the buyer **is making an offer to buy**. No order is binding on CCC until it is accepted by CCC.

Price Quote: CCC employs a relatively complicated online pricing system that we revise and upgrade from time to time. There are rare occasions when the automated pricing system may not price a quote correctly. With this in mind, we confirm the price for all orders during processing, and if we discover a mistake in pricing, we take the following actions: (i) If the correct price is higher than the quoted price, we may cancel the order, notify the buyer of the cancellation, and refund any money paid us by the buyer. (ii) If the correct price for the products ordered is lower than the quoted price (buyer has been overcharged), we charge the lower amount and process the order. In either case, if buyer is due a refund, we will determine the most appropriate method of paying it. For example, we may issue a credit to the credit card account used by the buyer, or we may repay the buyer by check.

Freight: Due to changes in fuel surcharges and other factors, freight charges are confirmed at time of order acceptance by CCC. Normally, CCC will simply absorb minor freight increases attributed to changes in cost elements like fuel surcharges. However, if the freight change is significant, CCC may contact the customer to advise them of added charges for freight and determine whether to retain or cancel the order. Such occurrence should be rare and most likely would arise from a patent error as discussed in *Price Quotes*, above.

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